MIM Trend Survey 2016

B. Vicenzi
Clayver srl
EuroMIM questionnaire(s)

Survey since 2005

2004: short, few companies, not “blind”
2008+: web based
2011+: two different, “MIM Benchmarking” and “Trends survey”
2009-2012: section on the crisis
2014: Market survey
2006-2010: Technology details
2015: Technology details
2016: Other details on R&D, etc.
Trend Survey Feedback short outlook

EuroMIM Trends Survey 2016

Included
• 12 manufacturers
• 10 powder/feedstock/equipment
• 2 others (University/consultants)

General assessment of the business: good but not as good as in the best years
Expectations for next year: positive
Trend Survey Feedback short outlook

MIM sales for 2015

- 65% up (2015: 50%)
- 20% stable (2015: 40%)

MIM sales trend 2016

- 79% (56% in 2015) vote increase
- Only 5% decrease (slight)

About 60% will be adding capacity
(Highest value since 2011)

Main problems that slow down the widest acceptance of MIM?

- Awareness of MIM
- Price competition (other tech, low-cost countries)

Sectors offering the best medium term prospects for MIM?

- Medical and automotive always preferred
- Automotive and consumer up
THANK YOU FOR YOUR ATTENTION!