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MIM Trend Survey 2016

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EuroMIM questionnaire(s)

Survey since 2005

2004: short, few companies, not “blind”

2005-2007: Excel blind survey method

2008-: web based

2011-: two different, “MIM Benchmarking” and “Trends survey”

2009-2012: section on the crisis

2014: Market survey

2006-2010: Technology details

2015: Technology details

2016: Other details on R&D, etc.

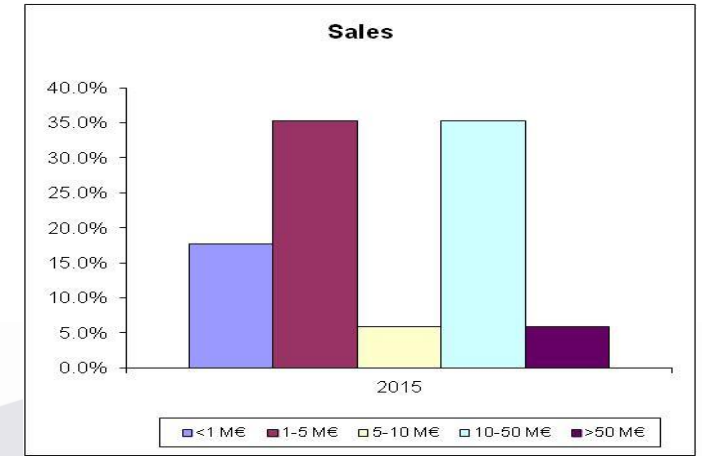
Trend Survey Feedback short outlook

EuroMIM Trends Survey 2016

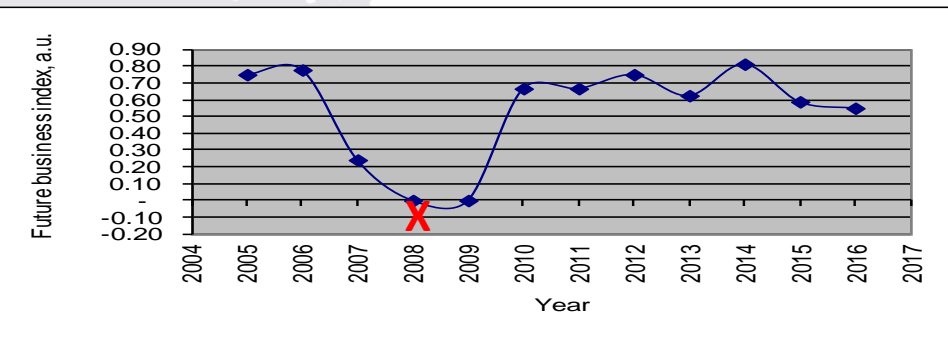
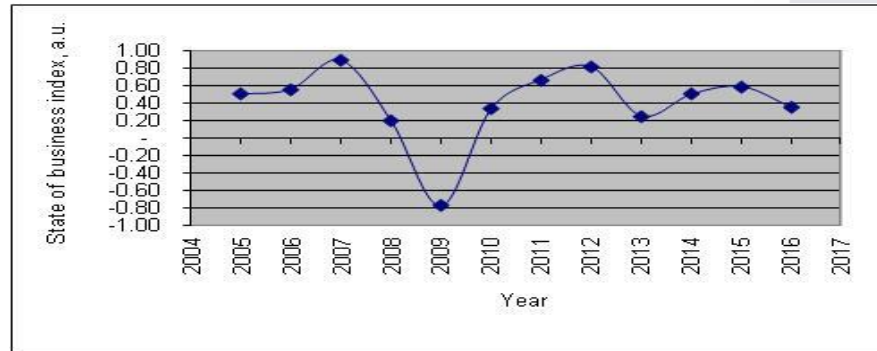
Included

- 12 manufacturers
- 10 powder/feedstock/equipment
- 2 others (University/consultants)

General assessment of the business: **good but not as good as in the best years**
 Expectations for next year: **positive**



Aggregate indexes



Trend Survey Feedback short outlook

MIM sales for 2015

- 65% up (2015: 50%)
- 20% stable (2015: 40%)

MIM sales trend 2016

- 79% (56% in 2015) vote increase
- Only 5% decrease (slight)

About 60% will be adding capacity

(Highest value since 2011)

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Main problems that slow down the widest acceptance of MIM?

- Awareness of MIM
- Price competition (other tech, low-cost countries)

Sectors offering the best medium term prospects for MIM?

- Medical and automotive always preferred
- Automotive and consumer up



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**THANK YOU FOR
YOUR ATTENTION!**