

EuroAM Trends Survey 2025

About your company

This EPMA survey is looking specifically at Additive Manufacturing to help provide us with an overview of the industry.

All answers and data provided will be kept confidential at EPMA so the averaged results are shown anonymously and the list of participating companies will not be communicated.

If you need EPMA to sign a Non-Disclosure Agreement before filling in this questionnaire, please contact Kenan Boz: kboz@epma.com

*** 1. Your Name**

*** 2. Company Name**

*** 3. Email address for further contact/feedback**

*** 4. What type of company is yours?**

- ☐ Powder Manufacturer
- ☐ Equipment Supplier
- ☐ AM Components Manufacturer
- ☐ AM End User
- ☐ R&D Organisation
- ☐ Other (please specify)

5. Do you need EPMA to sign a Non Disclosure Agreement?

- ☐ Yes
- ☐ No

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Sales Trends

6. AM Sales: What is your company's current AM sales range?

- ☐ Less than 100,000 €
- ☐ 100,000 € - 500,000 €
- ☐ 500,000 € - 1,000,000 €
- ☐ 1,000,000 € - 5,000,000 €
- ☐ 5,000,000 € - 10,000,000 €
- ☐ 10,000,000 € - 50,000,000 €
- ☐ More than 50,000,000 €

7. In 2024, how did your AM income perform?

- ☐ Increased strongly (more than 20%)
- ☐ Increased slightly (less than 20%)
- ☐ Remained more or less the same
- ☐ Decreased slightly (less than 20%)
- ☐ Decreased strongly (more than 20%)

8. If your AM income increased, what do you feel was the main cause?

- ☐ Produced more parts for more or less the same customers
- ☐ Added important new customers in known markets
- ☐ Opened important new markets
- ☐ Increased selling price

Other (please specify)

9. If your AM income decreased, what do you feel was the main cause?

- ☐ Competition from other European AM companies
- ☐ Competition from non-European AM companies
- ☐ Competition with other technologies
- ☐ Less consumption from existing customers

Other (please specify)

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Future Trends

10. According to you, what will be the trend for your AM income in the next 12 months?

- ☐ Increased strongly (more than 20%)
- ☐ Increased slightly (less than 20%)
- ☐ Remained more or less the same
- ☐ Decreased slightly (less than 20%)
- ☐ Decreased strongly (more than 20%)

11. How do you rate your AM business nowadays?

- ☐ Very Poor
- ☐ Poor
- ☐ Fair
- ☐ Good
- ☐ Very Good

12. How do you see the trend of your AM business over the next 12 months?

- ☐ Very Poor
- ☐ Poor
- ☐ Fair
- ☐ Good
- ☐ Very Good

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Capacity

13. Can you indicate how much of your current AM capacity is used at the moment in %?

Please give a figure as exact s possible e.g '76' for 76%

0 100

14. Will you be adding AM production capacity in the next 12 months?

- ☐ Yes
- ☐ No

15. If you were to invest in AM machinery in the next 12 months, what technology would you invest in?

- ☐ PBF - Laser Beam Powder Bed Fusion
- ☐ PBF - Electron Beam Powder Bed Fusion
- ☐ DED - Direct Energy Deposition
- ☐ Jetting Technology
- ☐ Other (please specify)

16. Which AM application areas are currently the most important to your business?

- ☐ Aerospace and Defence
- ☐ Medical/ Dental
- ☐ Automotive
- ☐ Luxury/ Consumer Goods
- ☐ Industrial
- ☐ Other (please specify)

17. Which AM applications do you predict will be the most important for your business in 5 years?

- ☐ Aerospace and Defence
- ☐ Medical/ Dental
- ☐ Automotive
- ☐ Luxury/ Consumer goods
- ☐ Industrial
- ☐ Other (please specify)

18. What is the main usage of your AM equipment?

- ☐ R&D
- ☐ Prototyping
- ☐ Pre-Series
- ☐ Low Volume Production (<1000 pcs/geometry)
- ☐ Medium volume production (between 1000 and 10000 pcs/geometry)
- ☐ High volume production (> 10000 pcs/geometry)

19. What Materials do you use in your AM Process(es)?

- ☐ Titanium/ alloys
- ☐ Aluminium/ alloys
- ☐ Nickel/ alloys
- ☐ Cobalt/ alloys
- ☐ Stainless Steel
- ☐ Low Alloyed Steels
- ☐ Tool Steel/ Maraging Steel
- ☐ Copper/ Copper alloys
- ☐ Other (please specify)

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Sustainability

We are asking here simple questions about your entity's attitude towards sustainability. We also have a thorough questionnaire that you are welcome to take later if you want to compete for the [EPMA Sustainability Award for 2025](#)

20. Does your company have (tick the relevant boxes):

- ☐ a regular sustainability report
- ☐ a sustainability website/website section
- ☐ a business ethic code of conduct

21. Does your company have running action/target on:

(tick the relevant boxes if you have an action and/or a target for each issue)

	An Action	A target
LCA (Life Cycle Assessment / Life Cycle Analysis / Life Cycle Thinking)	☐	☐
CO2 reduction	☐	☐
CO2 neutrality	☐	☐
Reduction of energy consumption	☐	☐
Reduction of water consumption	☐	☐
Gender equality	☐	☐
Diversity & inclusion	☐	☐
Reduction of frequency of accidents	☐	☐

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Prospects

22. In your opinion, what are the main problems that slow down the widest acceptance of AM?

- ☐ Price competition with other technologies
- ☐ Technical competition with other technologies
- ☐ Price competition from low-production-cost countries
- ☐ Accessibility of alternative technologies
- ☐ Customers reluctant to access new technologies in a period of economic uncertainty
- ☐ Long time to market
- ☐ Difficult to market the technology due to the lack of trained agents
- ☐ Insufficient awareness of AM by customers and their designers
- ☐ Bad quality parts supplied by some companies that damage trust on all AM companies
- ☐ Lack of international standards on properties of AM materials
- ☐ Other (please specify)

23. In your opinion, which of the following EuroAM topics are the most important?

	Highly important	Fairly important	Not very important
Education (through documentation, training courses, website)	☐	☐	☐
Promotion of AM technology (through documentation, events, participation in AM exhibitions, website)	☐	☐	☐
Networking (through events and with national organisations)	☐	☐	☐
Support to standardisation on metal powders	☐	☐	☐
Research and Development (through information on new european collaborative projects)	☐	☐	☐
Research and Development (through new club projects for EPMA members)	☐	☐	☐
Lobbying at European level	☐	☐	☐

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Sectors

24. What is your approximate sales percentage by sector (as value) in 2024?

Aerospace	
Automotive	
Medical	
Consumer Goods	
Energy	
Tooling	
Others	

25. What is your approximate production percentage by sector (as value) in 2024?

Aerospace	
Automotive	
Medical	
Consumer Goods	
Energy	
Tooling	
Others	