

EuroHIP Trends Survey 2025

About your company

This EPMA survey is looking specifically at Hot Isostatic Pressing to help provide us with an overview of the industry.

All answers and data provided will be kept confidential at EPMA so the averaged results are shown anonymously and the list of participating companies will not be communicated.

If you need EPMA to sign a Non-Disclosure Agreement before filling in this questionnaire, please contact Kenan Boz: kboz@epma.com

*** 1. Your Name**

*** 2. Company Name**

*** 3. Company location (country)**

*** 4. Email address for further contact/feedback**

5. Do you need EPMA to sign a Non Disclosure Agreement?

☐ Yes

☐ No

*** 6. What type of company is yours?**

- ☐ Raw Materials (excluding powder)
- ☐ Powder Manufacturer
- ☐ Equipment Supplier
- ☐ Heat Treatment & HIP Service
- ☐ NNS Components Manufacturer
- ☐ HIP End User
- ☐ Other (please specify)

7. How many employees are working on HIP?

EuroHIP Trends Survey 2025

Sales Trends

8. HIP Sales: What is your company's current HIP sales range?

- ☐ Less than 1,000,000 €
- ☐ 1,000,000 € - 4,999,999 €
- ☐ 5,000,000 € - 9,999,999 €
- ☐ 10,000,000 € - 19,999,999 €
- ☐ 20,000,000 € - 29,999,999 €
- ☐ 30,000,000 € - 39,999,999 €
- ☐ 40,000,000 € - 49,999,999 €
- ☐ 50,000,000 € - 79,999,999 €
- ☐ 80,000,000 € - 99,999,999 €
- ☐ More than 100,000,000 €

9. In 2024, how did your HIP-related income perform? (Excluding HIP Equipment manufacturers)

- ☐ Increased strongly
- ☐ Increased slightly
- ☐ Remained more or less the same
- ☐ Decreased slightly
- ☐ Decreased strongly

10. If your HIP income increased, what do you feel were the main causes?

- ☐ Increased volume for the same customers
- ☐ Added important new customers in known markets
- ☐ Opened new markets
- ☐ Increased average selling price

11. If your HIP income decreased, what do you feel were the main causes?

- ☐ Competition from other European HIP companies
- ☐ Competition from non-European HIP companies
- ☐ Competition with other technologies
- ☐ Lower demand

12. How do you see the trend of your HIP-related business over the next 12 months?

- ☐ Very Good
- ☐ Good
- ☐ Fair
- ☐ Poor
- ☐ Very Poor

EuroHIP Trends Survey 2025

Capacity

13. Can you indicate how much of your current HIP capacity is used at the moment? (0-100%)

0 Percentage 100

14. Will you be increasing your HIP capacity in the next 12 months?

☐ Yes

☐ No

15. Can you indicate your Geographical Breakdown of sales (Percentage)

EU 26	
Europe (Non EU 26)	
Asia	
North America	
Other	

EuroHIP Trends Survey 2025

Prospects

16. Which of the following sectors do you see offering the best medium term prospects for HIP?

- ☐ Aerospace
- ☐ Automotive
- ☐ Consumer Goods
- ☐ Energy (Excluding Oil & Gas)
- ☐ Oil & Gas
- ☐ Medical
- ☐ Tooling
- ☐ Other (please specify)

17. In your opinion, what are the main problems that slow down the use of HIP?

- ☐ Price competition with other technologies
- ☐ Technical competition with other technologies
- ☐ Price competition from low-production-cost countries
- ☐ Customers reluctant to access new technologies in a period of economic uncertainty
- ☐ Long time to market
- ☐ Difficult to market the technology due to the lack of trained agents
- ☐ Insufficient awareness of HIP by customers and their designers
- ☐ Bad quality parts supplied by some companies that damage trust on all HIP companies
- ☐ Lack of international standards on properties of HIP materials
- ☐ Other (please specify)

18. What Materials do you use in your HIP Process(es)

- ☐ Tool / HSS Steels
- ☐ Stainless Steels
- ☐ Copper / alloys
- ☐ Nickel / alloys
- ☐ Cobalt / alloys
- ☐ Aluminium / alloys
- ☐ Titanium / alloys
- ☐ Refractory alloys
- ☐ Other (please specify)

EuroHIP Trends Survey 2025

Data for Statistics Yearbook

19. Can you give an exact figure for your sales of HIP products in 2024? (in €k)

20. Please give your best estimate of the tonnage of powder used for your HIP products in 2024 (in tons)

21. Please give your best estimate of the tonnage of HIP products you produced in 2024 (in tons)

22. Please enter your approximate production percentage by sector (value)

Aerospace	
Automotive	
Consumer Goods	
Energy (except Oil & Gas)	
Oil & Gas	
Medical	
Tooling	
Others	

23. Please enter your approximate sales percentage by sector (value)

Aerospace	
Automotive	
Consumer Goods	
Energy (Excluding Oil & Gas)	
Oil & Gas	
Medical	
Tooling	
Others	

EuroHIP Trends Survey 2025

Sustainability

We are asking here simple questions about your entity's attitude towards sustainability. We also have a thorough questionnaire that you are welcome to take later if you want to compete for the [EPMA Sustainability Award for 2025](#)

24. Does your company have (tick the relevant boxes):

- ☐ a regular sustainability report
- ☐ a sustainability website/website section
- ☐ a business ethic code of conduct

25. Does your company have running action/target on: (tick the relevant boxes if you have an action and/or a target for each issue)

	An Action	A Target
(tick the relevant boxes if you have an action and/or a target for each issue)	☐	☐
LCA (Life Cycle Assessment / Life Cycle Analysis / Life Cycle Thinking)	☐	☐
CO2 reduction	☐	☐
CO2 neutrality	☐	☐
Reduction of energy consumption	☐	☐
Reduction of water consumption	☐	☐
Gender equality	☐	☐
Diversity & inclusion	☐	☐
Reduction of frequency of accidents	☐	☐

26. Please add any comments on how we could improve this survey (new topics, etc)

